

SENIOR FREELANCE CONSULTANT & INTERIM MANAGER

Extra management and specialist capacity
when the task must be driven forward safely

For companies that need decisiveness, technical overview and an experienced resource who can step straight into the organisation and create momentum.



Dennis Greve

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WHAT YOU GET AS A CUSTOMER

FAST CAPACITY

An experienced profile who can step in during peak load, vacancy, change or a critical project.

TECHNOLOGY AND BUSINESS

Connecting automation, electrical engineering, deliveries, resources, suppliers and project finances.

LEADERSHIP WITH MOMENTUM

Structure, prioritisation and clear responsibility in technical departments and cross-functional project organisations.

SOLUTIONS THAT CAN BE CARRIED ON

Standards, workflows and decision bases anchored in the existing organisation.

TYPICAL ASSIGNMENTS

Interim management: Temporary responsibility for technical departments, teams and deliveries.

Project and delivery management: Overview, prioritisation, resource allocation, supplier management and transparent project finances.

Standardisation: Harmonising HW/SW, electrical design, component selection, panel solutions and work processes.

Department development: Building, scaling, consolidating and improving workflow and delivery reliability.

Machine safety: Risk assessment, Performance Level and collaboration on documentation and directive requirements.

Business development: Supplier agreements, product maturation, technical sales material and financial improvement models.

TERMS OF COLLABORATION

AVAILABILITY

By agreement, typically 30-40 hours/week

WORK MODE

Jutland, Funen, remote and distance for shorter periods

ROLE

Freelance consultant, project director or interim manager

Contact DIAKS for a no-obligation dialogue about the task, the need and the desired outcome.

HOW DIAKS CREATES VALUE

The assignment is adapted to the company's situation. The focus is on establishing a clear starting point, prioritising the most important activities and securing a solution that works in operation and can be taken over by the organisation.

1. DISCOVERY

Needs, goals, risks, stakeholders and expected delivery are clarified.

2. PRIORITISATION

Critical activities, resources and decisions are made visible.

3. EXECUTION

Management, technology and finances come together in a practical plan with clear follow-up.

4. ANCHORING

Standards, workflows, agreements and knowledge are handed over to the organisation.

PROVEN EXPERIENCE FROM SIMILAR CHALLENGES

Building and scaling

Establishing and scaling a complete automation department for a machine manufacturer from 2 to 26 employees, including technicians, programmers, fitters and project managers.

Global coordination

Streamlining functions and working methods, remote leadership in Latvia and coordination of resources in Bulgaria and India.

Panel and electrical design

Standardising control and power panels, design in PC-Schematic and a more consistent basis for selecting fitters.

System implementation

Selecting and implementing time and case management systems together with IT and suppliers, including rollout and internal training.

Consolidation and delivery reliability

Taking over existing departments of up to 23 employees with a focus on workflow, resource allocation and secure continued operation.

HW/SW standardisation

Harmonising solutions from sensors and cables to control panels and HMI, and improved collaboration between mechanical and electrical departments.

Project finances and ERP

Developing KPIs and post-calculation models in Navision with a focus on accurate reporting to owners and management.

Machine safety

Risk assessments on printing machines and telescopic conveyors among others, defining Performance Level and working with directive requirements.

AREAS OF COMPETENCE

Leadership & management

Interim management, technical department management, global remote leadership, change management, employee development and resource allocation.

Business & finance

Business development, budget and P&L responsibility, project finances, post-calculation, supplier management and agreements.

Automation & engineering

HW/SW standardisation, PC-Schematic, engineering, commissioning, machine safety, Performance Level and risk assessment.

Systems & IT

ERP, Microsoft 365, PLC software and networks, Simatic S7 TIA, RSLogix and time and case management systems.

CAREER BACKGROUND

More than three decades of experience in the electrical, automation and machinery industries in roles combining engineering, sales, project execution, management and business development.

PERIOD	ROLE	PRIMARY FOCUS
2023 - present	Project and Department Manager	Engineering, sales, management, member of the management team and responsible for 23 employees
2022 - 2023	Department Manager, Automation and Controls	Management, sales and responsibility for employees and consultants globally
2019 - 2022	Department Manager, Electrical & Automation	Development, management, building and scaling
2018 - 2019	Head of Engineering and Development	Engineering, sales, development and member of the management team
2018	Manager Electrical and Automation	Management in Denmark and Latvia
2013 - 2018	Head/Manager Electrical and Automation	Building, engineering, sales and management in Denmark and the USA
2012 - 2013	Department Manager and Technical Support	Management, support and sales
2008 - 2012	Product Manager and Technical Support	Sales and product management
2008	Project Engineer	Engineering and project design
2005 - 2008	Project Engineer, Account Manager & SW Developer	Design, software, commissioning, sales and management
1993 - 2005	Department Manager / Project Engineer / Sales Manager	Design, building, installation, programming and commissioning

EDUCATION AND PROFESSIONAL DEVELOPMENT

Electrical background: Electrician (1989), power electrical technician (1992) and authorised electrical installer (1993), Vejle Technical College.

Leadership: Basic management training, leadership coaching programme and Insights course in collaboration.

Project management: Basic project management training, IBC Kolding.

Technical courses: Simatic S7 Programming 2 and 3 TIA, S7 Profibus/Ethernet, RSLogix 5000, Schneider PLC Unity Pro & UAG and specialist courses in software, IT and motion.

COLLABORATION FOCUSED ON THE CUSTOMER'S RESULTS

DIAKS can become a flexible part of the customer's organisation, working closely with management, the project organisation, technicians, suppliers and other disciplines. The goal is to bring calm to the delivery, make decisions and finances transparent and secure lasting improvements.

Freelance capacity with seniority, technical insight and management overview.

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